

Student's Book Audioscript

Unit 10

Page 115, Listening Comprehension

Conversation One [A = Spanish; B = Russian]

A: How much do you want for that vase?

B: The green one? You can have it for thirty-five.

A: Thirty-five? That's more than I want to spend.

B: Well, I can go as low as thirty. But that's it.

A: OK, it's a deal.

Conversation Two [A = Jamaican English; B = Arabic]

A: That's a nice chair. Would you take seventy-five for it?

B: This one?

A: No. That one's too big. The smaller one.

B: You can have it for ninety.

A: How about eighty?

B: Sorry. I can't go lower than ninety.

A: Are you sure?

B: Sorry.

A: OK. It's a deal. Is there an ATM nearby?

Conversation Three [A = Japanese; B = Portuguese]

A: How much is that bowl?

B: The big one?

A: That's right.

B: How much do you want to spend?

A: I can give you twenty for it.

B: How about twenty-five?

A: Sorry. All I have is twenty.

B: There's an ATM right around the corner.

A: There is? OK. It's a deal.

Conversation Four [A = Australian English; B = Russian]

A: How much do you want for that bag?

B: Ninety-five.

A: Ninety-five? I can give you seventy.

B: Sorry. That's not enough. I can't go lower than ninety.

A: Well, all I have is eighty.

B: How about eighty-five?

A: Sorry. All I have is eighty.

B: It's a very nice bag.

A: It really is. I can give you cash.

B: Cash? Well, OK. It's a deal.

Page 118, Listening Comprehension

Conversation One

A: I just got some gifts for my family. Look.

B: Nice! Hey, I love this vase. How much did you pay for it?

A: Twenty euros. It's really nice, isn't it?

B: That's all? It's beautiful. I'd say you got a real bargain.

A: You think so?

B: Definitely. I'll bet it's worth a lot more than that.

Conversation Two

A: Look. I got a really great price on this camcorder.

B: Oh yeah? What did you pay for it?

A: Only 400 pounds!

B: 400? Wow. I hate to tell you this, but I think you paid way too much.

A: You do?

B: A camcorder like that one should cost a lot less. I'm sorry.

A: What a rip-off! I'm going to take it back.

Conversation Three

A: Guess what? I just saved a ton of money on this DVD player.

B: How did you do that?

A: They were having a sale. A hundred dollars off.

B: That sounds great! So what did you pay for it?

A: 150.

B: Oh-oh.

A: What?

B: I just saw an ad for that same player for 120.

A: Oh. I guess I got a bad deal.

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Conversation Four

A: Look at this great souvenir I bought.

B: Let me see . . . What a beautiful sweater! Looks expensive!

A: Well, it wasn't. I only paid eighteen thousand pesos!

B: No kidding! What a great deal. It looks much more expensive than that.

A: Maybe I'll buy another one.

Page 120, Listening Comprehension

Conversation One [B = Russian]

A: Can I help you, ma'am?

B: Yes. I'm looking for a new laptop.

A: Well, the iCon is the lightest and the fastest laptop we carry right now.

B: It's nice, but it's a bit more than I want to spend.

A: Well, I can show you something more affordable, but it won't be the best.

Conversation Two [B = British English]

A: Can I help you, sir?

B: I think so. Can I have a look at that jacket?

A: You mean the blue one?

B: No, the one next to it.

A: Oh, nice choice. Here you go.

B: Is it a medium?

A: Yes, it is. And it's the warmest jacket we have.

B: Really?

A: And it's also our least expensive.

B: Hmm . . . OK, I'll take it.

Conversation Three [A = Japanese]

A: I'm looking for a nice vase.

B: Well, we have some very beautiful vases right here. Would you like to have a closer look at any of them?

A: Hmm . . . Those are a little too big, I think. Do you have any smaller ones?

B: Sorry, ma'am. These are the smallest vases we have, I'm afraid.

A: Well, they are beautiful. Can I take a look at the blue one?

B: Of course. Here you go.

A: It's really nice. But I want to put it on my bookshelf, and I'm afraid it's just too tall.

Conversation Four [A = Korean; B = U.S. regional]

A: Let me show you the Jayco X30. If you're looking for a camcorder that's easy to use, this one's the best.

B: Well, I don't know.

A: It's also very affordable.

B: Well, I guess that's good.

A: And it's the lightest model you can buy. Here. Hold it yourself.

B: You call this light? This is way too heavy for me. What other models do you have?